

PA/NBEA Achievement Standard:

- **II – Contract Law, Law of Sales, and Consumer Protection:** Analyze the relationships between contract law, law of sales, and consumer law.

Big Idea/Essential Questions:

- Unit 6 presents the basics of contract formation as found in the matching of a viable offer with a proper acceptance.

Competencies:

- Students will
 - Demonstrate an understanding of the nature of contractual relationship
 - List the elements required to create a contract
 - Explain how offer and acceptance can create contractual rights and duties
 - Determine whether or not an agreement is definite enough to be enforced as a contract
 - Differentiate between the ways that assent can be undermined (e.g., fraud, nondisclosure, misrepresentation, mistake, duress, and undue influence)
 - Define and distinguish between different types of consideration
 - List the essential information that should be include in writing under the stature of frauds
 - List the ways a contract can be discharged
 - Describe breach of contract and the remedies available when a contract is breached

Learning Plan**Suggested Activities/Strategies**

- Lecture & Class Discussions
 - Creation of Offers
 - Termination of Offers
 - Acceptances
- Class Workshops and Discussions
 - Hot Debate, p. 108
 - What's Your Verdict, p. 109, 110, 114, 116, 118
 - In This Case, p. 109, 115, 119
 - Current Events featuring contract law
- Sports and Entertainment Law Caw, p. 125
- Contract Role Play Skit

Assessment Evidence

- Project-Based reading and writing assignments
- Contract Role Play and Create a Contract
- Chapter 6 Worksheet
- Chapter Assessments
 - 6-1, 6-2, 6-3
- Vocabulary terminology
- Chapter case studies
- Teacher observation
- Class discussions
- Student engagement
- Chapter 6 Cumulative Assessment